

December 16, 2021 REVISED

# 2021 Outreach Year in Review

**Public Outreach and Legislation Committee** 

## **2021 OUTREACH YEAR IN REVIEW**

- School Education Program
- Garden Classes
- Social Media
- Drought
- Digital Ad Overview
- Customer Care Campaigns
- Agency Planning Efforts
- PFAS
- Internal Engagement

# School Education Programs

- Zoom or Google Meet
- Grade-specific curriculum
  - Conservation

- Water Quality
- State Water Project • Water Cycle
- Water Treatment
- Water Pollution



- Engaging activities
  - Live Guided Video Tour
  - Interactive Songs
  - Bingo

- Ground Water Model Demo
- Water Cycle Bracelet Craft
- <u>Q&</u>A

# Student Attendance

- 7,000 Elementary Students attended virtual presentations
- 199 Elementary Teachers enrolled





132 Environmental Science
 Students attended our virtual
 High School Summer
 Program



Free Live Virtual Classes for K - 6th Grade Classes meet state curriculum standards



#### **PROGRAM OVERVIEW**

- Format: All classes are virtual and taught live by credentialed teachers
- Class Length: 30 minutes
- Platform: Zoom and Google Meet
- Lesson features: interactive and engaging activities, videos and discussions
- Topics: the water cycle, weather, water pollution, botany, water treatment and water quality
- Optimal Class Size: Grades K-3: 10 students min / 30 students max Grades 4-6: 15 students min / 35 students max

# Outreach

- Email to SCV teachers
- 1,200 goodie bags to SCV elementary schools with promo items and program brochure





### 2022



#### **Outreach Tools**

- Email approx. 20,000 addresses monthly
- Monthly press release
- Social media posts
  - Paid Signal partnership post
- Share schedule with community organizations
- Bill stuffer in January

#### **Attendance Totals**

2019 - 564 (24 classes) 2020 - 226 (5 classes) 2021 - 443 (12 classes)

### The Next 60 Days

- January 22 -Proper Pruning
- February 5 -Sustainable Landscaping





SIGN UP TUDAY

All classes are on Saturdays from 9 to 11 a.m.

- JAN 22 Proper Pruning
- FEB 5 Basics of Sustainable Landscaping
- MAR 5 Designing a Sustainable Landscape
- APR 2 Edible Landscaping Growing In Ground, In Containers, and using Raised Beds
- MAY 14 Irrigation Basics for a Sustainable Landscape
- JUN 11 Managing Soils & Fertilizers in the SCV
- JUL 9 Controlling Weeds, Pests, and Diseases
- AUG 6 Top 30 Plants for the SCV
- SEP 17 Water-Saving Turf Care and Turf Substitutes
- OCT 15 Perennials and Natives for the SCV
- NOV 5 Maintaining a Sustainable Landscape
- DEC 10 Trees and Shrubs for the SCV

All classes held are online so you can learn from the comfort of your own home!

To register, visit yourSCVwater.com/gardening-classes



## SOCIAL MEDIA

#### 2021 AT-A-GLANCE

- Audience grew by 10% **Instagram** (Followers: 1,369) Twitter (Followers: 1,088) Facebook (Followers: 851) LinkedIn (Followers: 368)
- Established Consistency
  - Post at least 6x week
  - 649 posts in 2021 •
- Several posts translated into Spanish



SCV Water

Published by Tripepi Smith & Associates 🕘 - August 19 - 🔿

[+ para español + ] It's no secret we are in another drought! All Californians are asked to voluntarily reduce their water use by 15% compared to 2020.

What does it look like to conserve 15%? Try setting your irrigation for 2 minutes less and take 5-minute showers.

For more tips and resources, visit http://ow.ly/hxxo50FPbhe -... See more

See Translation

### **DROUGHT IS HERE.**

Our goal: Save 15% water use over 2020!

SCV

Let's work together to save!

DROUGHT

DroughtReadySCV.com

YOURSCVWATER.COM



...

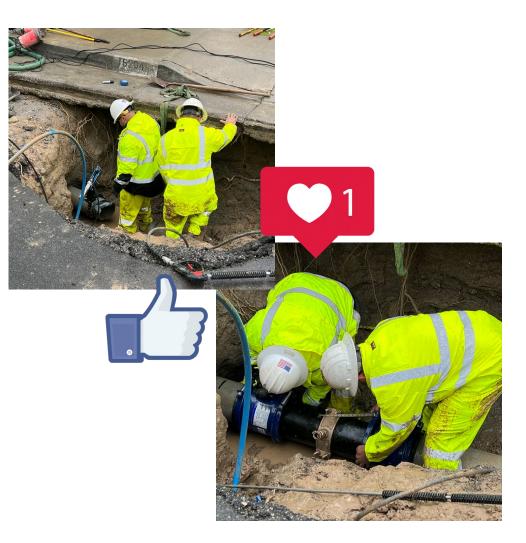
#### **Total Engagements** 453 5 Reactions Comments 0 Shares 0 Post Link Clicks 440 Other Post Clicks 8 O

YOURSCVWATER.COM

## **SOCIAL MEDIA**

#### 2022 Goals

- Increase engagement
  - High-quality content and videos
  - Feature staff and the work they do
  - Humanize the agency
- Create a consistent brand across all platforms
- Utilize NextDoor
  - Great for urgent/critical messages (Policy changes, important meetings/hearings, emergencies, broken water pipes, etc.)





## DROUGHT - DIGITAL

### WEBSITE

DroughtReadySCV.com

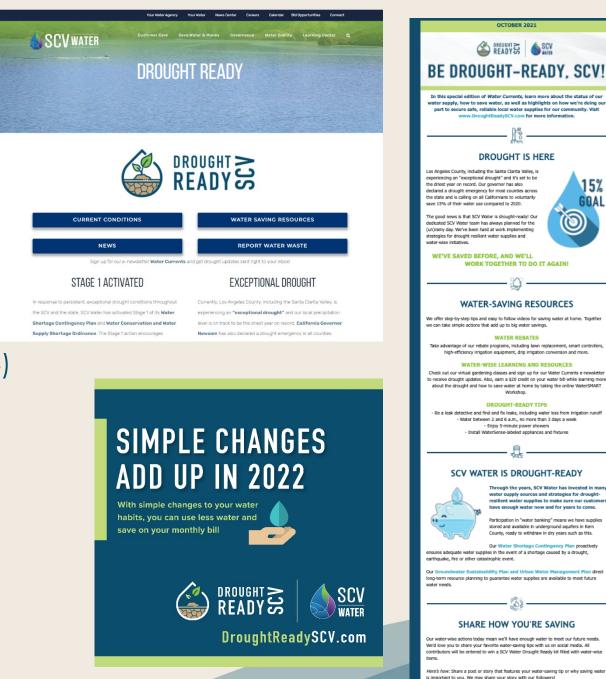
#### **EMAIL**

- Special Edition Drought (quarterly 3)
- Water Currents (monthly 5)

### **SOCIAL MEDIA**

- Agency minimum 3 posts/week per platform (34 as of 12/18)
- Partner posts with The Signal





Tag us on Facebook or Instagram at @scvwater and include #droughtrea

## **MEDIA RELATIONS**

### **STORYTELLING**

- Press Releases (2)
- Op-ed/news features (3)

### **PAID ADVERTISING**

- Signal
- KHTS
- Spectrum
- InsideSCV and Magazine of SCV



#### Matt Stone | SCV Water Drought-Ready, Your Help Needed

🙁 SIGNAL CONTRIBUTOR 🛛 🗯 SEPTEMBER 18, 2021 🛛 🕚 10:05 AM



Y Tweet

🖂 Email

California is staring into the dusty, dry face of drc County, including the Santa Clarita Valley, is expe precipitation level is on track to be the driest year breaking dry weather has taken hold of much of (

G Share





26501 Summit Circle, Santa Clarita, CA 91350-3049

(661) 297-1600 | yourSCVwater.com

NEWS RELEASE DATE: DECEMBER 7, 2021 FOR IMMEDIATE RELEASE

> No State Water Project Water Supplies Allocated for 2022 SCV Water and Other Agencies Must Rely on Alternate Water Supplies

In an unprecedented decision spured by the state's extreme drought conditions, the California Department of Water Resources announced a do's initial allocation from the state Water Project for the upcoming year, reserving supplies for those contractors that can't meet basic health and safety needs in their service area. As SCV Water has alternative supplies that cover health and safety needs, this initial allocation means SCV Water and many other State Water Project Contractors cannot expect to receive any state water unless significant precipitation occurs, allowing DWR to revisit this decision.

In response to the drought, SCV Water implemented Stage 1 of the Water Shortage Contingency Plan in November. Customers have been asked to voluntarily reduce their water use by 15%.

"As we enter our third year of drought, this is a troubling, yet unsurprising development," said SCV Water General Manager Matt Stone. "Because our State Water allocation is set to zero, we will have to lean on our other non-State Water Project Imported supplies as well as water we have stored in prior wet years in our groundwater banking agreements to use during drought times, and our available local groundwater to meet our customers" needs."

The SCV has been relatively insulated from some of the drough's more severe impacts so far, thanks to investments in a diverse water supply portfolio. While the State Water Project is a primary source of imported water, the Agency also relies on local groundwater, additional imported water supplies purchased to shore up local supplies, as well as water stored in water banks and surface reservoirs from previous well years.

But it is not a bottomless supply.

"We are relying heavily on water we have stored in water "banks" in Kern County. But we can only add to that savings account during wet years," said Stone. "As the drought stretches on, every gallon we withdraw from that bank today is a gallon that won't be available next year."

Stone added, "It is imperative to save now so that the water we have lasts through the drought. We won't run out of water this year, but if we deplete our stored water supplies, and next year is also dry, we are going to be in a tough spot."

The zero allocation is the Department of Water Resources' first estimate for 2022, and could change depending on the amount of rain and snowfall captured during the winter and spring. However, California's onoing drought makes it extremely unlikely that SCV Water will receive anything close to the agency's full allocation. For comparison, in 2021, SCV Water received only 5% (4,760 acre-feet) of the agency's full allocation.

## **OTHER EFFORTS**

### **MARKETING MATERIALS**

- Mailer w/ digital boost
- Fact Sheet

### **OTHER EFFORTS**

- Drought Survey
- Paseo Banners





We're here to help our customers reach the 15% savings target through a variety of resources and incentives.

showers

Enjoy 5-minute power

Install WaterSense-labeled

appliances and fixtures

Water EFFICIENCY TIPS We offer lots of step-by-step tips and easy to follow videos for saving water at home.

#### WATER REBATES

Take advantage of our rebate programs, including lawn replacement, smart controllers, high-efficiency irrigation equipment, drip irrigation conversion and more.

WATER-WISE LEARNING AND RESOURCES Check out our virtual gardening classes and sign up for our Water Currents e-newsletter to receive drought updates. Also, earn a \$20 credit on your water bill while learning more about the drought and how to save water at home by taking the online WaterSMART Workshoo.

Visit DroughtReadySCV.com to learn more.



### THE NEXT 60 DAYS

- Focus on prohibited measures
- Op-ed addressing new development est. distribution early January
- Drought mailer #2 est. distribution mid-January
- Weekly drought videos on social media
- Preparing for WSCP Stage 2 activation





## **DIGITAL AD OVERVIEW**

OUTLETS	AD DESCRIPTION	COSTS/MONTH
Signal	Web ads	\$2,750
	Daily email blast	\$1,750
	Facebook paid partnership (4 posts/mo)	\$1,800
KHTS	Web and daily email blast	\$3,000
Spectrum	Display Campaign	\$5,000
	Search Campaign	\$960
	TOTAL MONTHLY COST OF DIGITAL ADS	\$15,620
	TOTAL ANNUAL COST OF DIGITAL ADS	\$187,440

#### The Next 60 Days

- Continue focus on drought and conservation messaging ٠
- Contract renewals are fiscal year •



Water SMART

Learn and Earn \$20 DROUGHT IS HERE, EVERY DROP COUNTS!



Get a \$150 Smart **Controller Rebate** 

DROUGHT IS HERE. EVERY DROP COUNTS!



## **CUSTOMER CARE CAMPAIGNS**

### **COVID-RELATED MESSAGING**

- CA COVID-19 Rent Relief
- CA Water & Wastewater Arrearage Payment Program
- Sunset of late fees and shutoffs (12/31)

### The Next 60 Days

- Arrearage Payment Program. Letter January
- Late fees and shutoffs. Bill insert January

Get <u>100%</u> of your rent and utilities paid.

Apply Now: HousingIsKey.com or call 833-430-2122

The CA COVID-19 Rent Relief program is an official State of California sponsored program.

#### 

SERVICE SHUT-OFFS to resume in early 2022\*

for some customers, and we're here to help.

building up larger balances. Plus, late fees are waived

for all active payment plans.

\*unless extended by the State

WE ARE PLEASED TO OFFER THE FOLLOWING CONVENIENT PAYMENT OPTIONS:

#### Online Bill Pay

Visit yourSCVwater.com/customer-care

#### Phone Payment Line, available 24/7

- Newhall & Valencia: 844-350-4354
- Santa Clarita: 844-317-1856

#### In-Person

- Customer Care lobby. 24631 Avenue Rockefeller, Valencia 91355 We have safety measures in place, including plexiglass dividers and a hand sanitizing station.
- External dropbox. Located at our customer care lobby, available 24/7.
- PayNearMe. Bring your bill containing the barcode to pay with cash at participating 7-Eleven and CVS Pharmacy locations.



#### OTHER RESOURCES

CA COVID-19 Rent Relief. If you are a renter or landlord, you may be eligible for 100% of past-due utilities through the COVID-19 Rent Relief Program. For more information and to check eligibility, visit HousinglsKey.com.

YOURSCVWATER.COM

# CUSTOMER CARE (cont.)

### CONSOLIDATION

• Santa Clarita Customer Care move to Rockefeller (3/1)

### The Next 60 Days

CUSTOMER BILLING UPGRADES (completion May 31, 2022)

- Santa Clarita new billing system with new account numbers
- Newhall new remittance address
- All legacy divisions upgrade to new customer portal



WE'RE

**MOVING!** 

EFFECTIVE Monday, March 1, 2021

YOUR NEW CUSTOMER CARE LOCATION WILL BE

24631 Avenue Rockefeller Valencia, CA 91355 (661) 294-0828 • yourSCVwater.com

# WEBSITE

### GOALS

 Convey message that we are a forward-thinking, best-in-class agency



- Customer-focused/people first design
- Inclusive and accessible ADA compliant design
- Easy for staff to update

### The Next 60 Days

- Developer focus on design; provide mockups
- Staff focus on content



## PLAN-A-PALOOZA

### **SCV WATER PLANNING EFFORTS & PROJECTS**

Water for Today & Tomorrow



Groundwater Sustainability Plan



Urban Water Management Plan



Water Shortage Contingency Plan

### PLUS:

- Engagement Gap Analysis
- Water Resilience
- AMI (Advanced Metering Infrastructure)



Recycled Water Planning



Rate Case Planning





Redistricting

YOURSCVWATER.COM

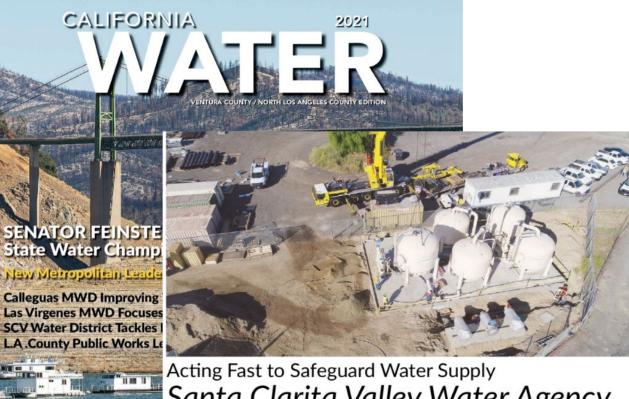
• More!

# PFAS

- Ongoing comms with new activity
  - Lab certification
  - Awards
  - Industry coverage
  - Construction

### The Next 60 Days

• Update on Valley Center Well, and preview of projects next in line





By Elizabeth Smilor Special Sections Writer

"Our top priority is our customers. We knew we needed to act fast and proactively to set up our internal strike team and strategies to address all aspects of the emerging PFAS issue."

Matt Stone SCV Water General Manager anta Clarita Valley Water Agency (SCV Water) is acting swiftly to address Per- and Polyfluoroalkyl (PFAS) contamination with a three-pronged approach: testing, treatment and transparency. The agency opened its first state-of-the-art PFAS treatment facility in October 2020 at the William S. Hart Baseball and Softball complex in Valencia and is hard at work on several more facilities to restore the groundwater quality in the Santa Clarita Valley.



"Our top priority is our customers. We knew we needed to act fast and proactively to set up our internal strike team and strategies to address all aspects of the emerging PFAS issue," said SCV Water's General Manager Matt Stone. "We are thankful that taking quick action allowed us to develop treatment facilities and establish an onsite lab that will benefit our long-term water supply so that we can provide safe, high-quality water to thousands of Santa Clarita Valley residents."

SCV Water, which serves nearly 300,000 residents and businesses in a 195 squaremile service territory in Newhall, Valencia and Santa Clarita, is one of many water agencies facing new state and federal regulations regarding PFAS, a group of man-made chemicals found in food packaging, carpets and household products. The chemicals, memory of which are not learner used in products movifortung in the 115. These researd

many of which are no longer used in products manufactured in the U.S., have seeped nto the groundwater in more than 2,000 communities.

About half of SCV Water's supply comes from groundwater and at one point 20 of 42 wells were taken offline due to PFAS contamination. Exposure to these chemicals may cause adverse health effects.

After thoughtful research, SCV Water moved quickly to build its first synthetic ion exchange adsorption (IX) treatment facility. The IX technology was selected as the most appropriate following analysis of the



LOS ANGELES DAILY

## INTERNAL ENGAGEMENT

- COVID-related
  - 17 employee emails (29 sent in 2020)
  - Tailgate meeting series (14 meetings in 3 days)
- The Pipeline Employee
  Newsletter
  - Quarterly issues
- Surveys

#### The Spec-taco-ler Taco Truck Tour







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